



Public Health
England

NHS

Health Education England

National procurement support for Public Health Practitioner apprenticeship

Simon Dennis

**Strategic Commercial Manager, Salisbury
NHS Foundation Trust.**

HEE National Procurements

- HEE are leading on national procurements for NHS (and other) employers, in support of the development of Apprenticeship and other routes into study.
- The principle objectives are to streamline provider selection for employers, to ensure consistent quality across courses, and to assist education providers in understanding, and planning for, the size of the marketplace. We also aim to increase innovation in support of the new learning methods discussed in the NHS Long Term Plan.
- This is not HEE selecting your provider – this will provide a menu of providers to enable local discussions to continue
- This follows on from the success of HEE led collaborative projects such as Capital Nurse, London Social Worker, various AHP professions, and Thames Valley Nursing Associate.



Local Authority, NHS and Third Sector working together

- Collaborations across sectors require a different approach to provider selection
- Apprenticeships put employers in the driving seat to co-design, and co-deliver if wished, the training for their future workforce
- National approaches to smaller learner number professions help drive innovation and ensure employer needs are at the forefront
- Employer involvement from the start is key to a successful programme



Public Health Practitioner National Framework

- A framework has been nationally procured for providers offering the PHP degree – this it to enable regions and employer groups to then tailor their own requirements during a supported further competition
- This detailed potential providers' experience, quality measures, delivery methods, and innovations in delivery
- Employers can then develop their own local requirements (such as delivery method) which will enable them to maximise the apprenticeship in their organisation
- These employer requirements then form the base of inviting customized offers from providers under the national pre-qualification framework
- Experience elsewhere shows that the best provision is not necessarily from the most local provider



Public Health Practitioner National Framework

- The awarded framework providers are :
 - Coventry University
 - Solent University
 - University of Bradford
 - University of East London
 - University of Northampton
 - University of Salford
 - University of Sunderland
 - University of the West of England, Bristol
-
- Please note the "home" location of the provider should not be taken to mean that is their delivery area for employers



Example – The London Social Work programme

- London Councils supported all 33 boroughs and their professional bodies in the creation of a new pan-London Social Work Degree Apprenticeship programme
- Key requirements were innovation in delivery, co-production of content, minimal learner travel, and a high quality programme capable of being delivered in any location
- Also included support for employers and learner mentors
- Openly procured opportunity resulted in a new programme to start September 2020 with a cohort from all boroughs totaling around 60 learners from an initial estimate of 30



Key Learnings

- Employers need to be ambitious in their requirements - ask for the programme you want, not the one you think you can get
- Ensure employers from all sectors are represented
- Be realistic about numbers – HEIs need to be able to deliver their business case
- Work together – we will support wherever possible

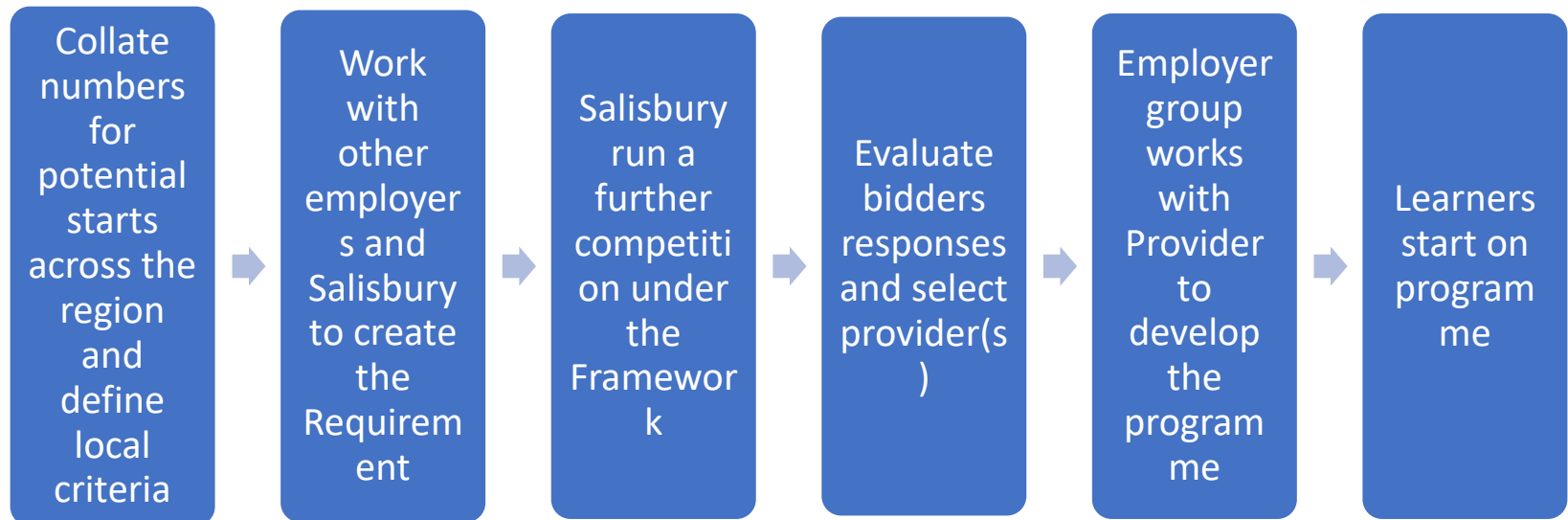


Next Steps for the North

- Employers need to define what they need in an apprenticeship to make it work for their organisation
- This is best done as a working group between employers
- Be realistic about your learner numbers and think about future years beyond the first cohort
- The output in terms of needs and numbers is then put into a requirement for framework providers to bid for (we will assist you in this process)
- Preferred provider(s) are selected from this process
- The Employer group then forms a working group to design those elements of the programme with the provider



Realising the Next Steps



SMPS
Salisbury Managed
Procurement Services

Working with

NHS
Health Education England

For further information :

simon.dennis@nhs.net

